

Sample Co.

Status: ALL

Period: 1/1/2000 to 1/1/2010

Sales Stage: ALL

Probability: ALL

Forecast Type: ALL

Account Manager: ALL

Account Manager	Company	Opportunity	Forecast Type	Status	Revenue	Margin	Close Date	Sales Stage	Probability
Account Manager: NA									
	A Second Chance	Barracuda 300 Renewals	Product	Won	\$874.00	\$115.60	9/19/2008	1.Prospect	0.00%
	Roth Brothers	Cisco 521 Wireless Express Access Point	Product	Won	\$375.00	\$49.71	9/19/2008	5.Commitment	100.00%
	Cisco Junior College	Barracuda 300	Product	Won	\$5,425.00	\$709.80	9/19/2008	5.Commitment	80.00%
	A Second Chance	Trend Scan Mail Renewal	Product	Won	\$2,125.00	\$142.50	9/19/2008	1.Prospect	0.00%
	Beaver Area School District	Cisco Catalyst 3560 hardware	Product	Won	\$16,664.00	\$2,427.99	9/19/2008	1.Prospect	0.00%
	Management Science Associates Inc. (MSA)	SMARTnet ASA5505-SSL25-K9 SNMP	Product	Won	\$912.00	\$119.78	9/22/2008	5.Commitment	0.00%
	Accenture	TempPage	Product	Won	\$546.00	\$91.00	9/22/2008	5.Commitment	0.00%
	ANH Refractories	Exteranl Web link	Service	Won	\$2,760.00	\$1,440.00	9/23/2008	3.Quote	70.00%
	ANH Refractories	PITD1 Setrver move	Product	Won	\$1,148.00	\$106.08	9/23/2008	3.Quote	70.00%
	ANH Refractories	PITD1 Setrver move	Service	Won	\$6,870.00	\$3,900.00	9/23/2008	3.Quote	70.00%
	Cisco Junior College	CISCO 1841 Router	Product	Won	\$2,459.00	\$356.25	9/23/2008	5.Commitment	80.00%
	Roth Brothers	Dell Desktop FA21319	Product	Won	\$1,098.00	\$99.00	9/23/2008	5.Commitment	80.00%
	Davies, McFarland & Carroll	HP 4515P Printer	Product	Won	\$3,021.00	\$401.95	9/23/2008	5.Commitment	100.00%
	Davies, McFarland & Carroll	HP 4515P Printer	Service	Won	\$1,050.00	\$682.00	9/23/2008	5.Commitment	100.00%
	Swindell Dressler	Server Warranty Cisco Smartnet	Product	Won	\$2,497.00	\$328.12	9/23/2008	5.Commitment	100.00%
	Cisco Junior College	Infocus 170W UHP Lamp	Product	Won	\$332.00	\$43.60	9/23/2008	5.Commitment	50.00%
	Cisco Junior College	HP Toner	Product	Won	\$954.00	\$126.18	9/23/2008	5.Commitment	80.00%
	Clarion Industries	ASA5510 1841 Router	Product	Won	\$11,571.00	\$1,506.30	9/23/2008	1.Prospect	100.00%
	Clarion Industries	ASA5510 1841 Router	Service	Won	\$3,375.00	\$2,225.00	9/23/2008	1.Prospect	100.00%
	Clarion Industries	ASA5510 1841 Router	Other	Won	\$270.00	\$270.00	9/23/2008	1.Prospect	100.00%
	Swindell Dressler	HP 8510W Notebooks	Product	Won	\$4,381.00	\$573.44	9/24/2008	5.Commitment	100.00%
	Swindell Dressler	HP D220 MT Memory	Product	Won	\$88.00	\$12.20	9/24/2008	5.Commitment	100.00%
	Swindell Dressler	HP Compaq nx9030 Hard Drive	Product	Won	\$248.00	\$32.35	9/24/2008	5.Commitment	100.00%
	Guardian Elder Care	Smartnet	Product	Open	\$115.00	\$18.40	9/25/2008	4.Evaluation	60.00%
	East Liberty Family Health Center	Tricia Bhat Terminal Replacement	Product	Won	\$305.00	\$39.97	9/25/2008	5.Commitment	100.00%
	Finite Design	OFR Renewal	Product	Won	\$114.00	\$15.00	9/29/2008	5.Commitment	50.00%
	Diehl Automotive	Trend Software Renewal	Product	Won	\$2,310.00	\$249.43	9/29/2008	5.Commitment	100.00%
	Cisco Junior College	Cisco GBICS	Product	Won	\$810.00	\$125.40	9/29/2008	5.Commitment	100.00%
	Washington County	Neverfail Software	Product	Won	\$9,395.00	\$848.00	9/29/2008	5.Commitment	70.00%
	Washington County	Nerverfail Installation	Product	Won	\$4,400.00	\$2,560.00	9/29/2008	5.Commitment	100.00%
	Association of Theological Schools	Block of Support	Service	Won	\$10,000.00	\$18.00	9/29/2008	5.Commitment	100.00%
	Wellington Energy	Contact Center Development	Service	Won	\$15,000.00	\$8,728.00	9/29/2008	5.Commitment	100.00%
	Adams Manufacturing Corporation	Business Desktop dc5800	Product	Won	\$750.00	\$68.81	9/30/2008	5.Commitment	100.00%
	WTW Architects	MSA Additions	Product	Won	\$5,346.00	\$564.73	10/1/2008	5.Commitment	100.00%
	Esteam LLC	MSDN Visual Studio Agreement	Product	Lost	\$4,564.00	\$415.25	10/1/2008	1.Prospect	0.00%
	Advent Communications Systems	HP DL320 for Voice box	Product	Won	\$1,805.00	\$211.64	10/1/2008	5.Commitment	100.00%
	Davies, McFarland & Carroll	17 LCD Monitor	Product	Won	\$167.00	\$22.51	10/1/2008	5.Commitment	100.00%
	Marketing Support Network (MSN)	Symantec Backup Exec Renewal	Product	Won	\$692.00	\$64.41	10/1/2008	5.Commitment	100.00%
	Davies, McFarland & Carroll	Barracuda Archiver	Product	Won	\$12,371.00	\$1,614.00	10/1/2008	5.Commitment	100.00%